



# empowering communities

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## 2008 Line Card

Our staff is highly experienced in all aspects of grants research and writing, and we specialize in education and homeland security funding. We also offer on-site and web-based seminars, a variety of traditional and unique web services, and grant administration. With several professional writers, researchers, advisors, and managers on staff, and a network of over 60 grant writers located around the country, we can meet all of your grants services needs!

## Who Are Our Clients

### Municipalities

- State governments
- County governments
- City governments
- Town governments
- Tribal governments

### Nonprofits

- Community-Based Organizations (CBOs)
- Faith-Based Organizations (FBOs)
- Healthcare Organizations
- Economic Development Agencies (EDAs)
- Community Development Groups/Corporations (CDG/CDCs)

### Schools

- State Educational Agencies (SEAs)
- Local Educational Agencies (LEAs)
- Private schools
- Charter schools
- Universities & Colleges

### Others

- Port Authorities
- Fire Departments
- Housing Authorities (HAs)
- Police Departments (PDs)/Law Enforcement Agencies
- Hospitals
- Transit Authorities
- Health Systems



## What grants do we have experience in?

Grants Office has experience with nearly every type of grant and a wide variety of project concepts. We've written and edited federal, state, and foundation funding proposals. Additionally, we specialize in and have had tremendous success with grants in the areas of: K-12 Education, Security, Homeland Security, and funding for Community- and Faith-Based Organizations. Our team is an ideal choice to accomplish your funding goals! Examples of grants we've written and/or edited include but are not limited to:

### Department of Education

Teaching American History Grant Program  
Consolidated Title Programs (I, IID, IV & V)  
Carol M. White Physical Education Program (PEP)  
Enhancing Education through Technology  
Safe Schools/Healthy Students  
Emergency Response and Crisis Management  
Planning Grants  
Grants to Reduce Alcohol Abuse among Secondary Students  
Grants for the Integration of Schools and Mental Health Systems

### Department of Homeland Security [DHS]

State Homeland Security Grant Program (SHS/general funding)  
Law Enforcement Terrorism Prevention Program (LETPP)  
Urban Area Security Initiative (UASI)  
Information Technology Evaluation Program (ITEP)  
Assistance to Firefighters Grant Program (AFGP/fire grants)  
Multi-modal Transportation Agency Program (MTAAP)  
Transportation Security Administration – Port Security grants

### Department of Justice [DOJ]

Justice Assistance Grant Program (JAG)  
NIJ Science & Technology grant program  
COPS grants  
NIJ Interoperable Voice Communication and Information Sharing

National Criminal History Improvement Program (NCHIP)

### Department of Agriculture [USDA]

Distance Learning & Telemedicine (DLT)

### Department of Commerce [DOC]

NTIA Technology Opportunities (TOP)

### Department of Health & Human Services [DHHS]

Steps to a Healthier US  
Transforming Healthcare Quality through Information Technology (THQIT)  
Integrated Advanced Information Management Systems (IAIMS)  
Internet Access to Digital Libraries (IADL)

### National Science Foundation [NSF]

Information Technology Experiences for Teachers & Students (ITEST)



## What are our successes?

*Specific successful outcomes include but are not limited to all of the following:*

- ✓ In 2000, 2001, and 2002, Grants Office raised over \$50Million for its clients.
- ✓ When working with the Rochester Chapter of the American Red Cross, we were able to raise \$1 for every \$.04 the Red Cross invested in our services.
- ✓ In 2004, while working with Catholic Family Center of Rochester, we were able to raise \$1 for every \$.10 invested by the organization in our services—for a total of over \$600,000 raised in a single program year.
- ✓ Although awards can never be guaranteed, our grantwriting services typically result in an award more than 25% of the time—well above the national average of 17%.
- ✓ In 2003 and 2004, Grants Office raised well over \$10Million for K-12 schools and homeland security-related projects.
- ✓ In 2004, Grants Office assisted applicants in raising well over \$16Million through its on-site and web-based seminars and funding-related articles in the *Homeland Defense Journal*, *HS Today*, and *Mission Critical* magazines.
- ✓ Already in 2005, despite the fact that most award announcements occur in the fall, Grants Office has successfully obtained well over \$200,000 for the State of Oregon's Department of Administrative Services. In 2004, we were able to raise well over \$400,000 for that organization.
- ✓ Industry clients utilizing our services have seen ROIs of 20 to 1 or greater.
- ✓ From Fall 2003 through the present, Grants Office has successfully operated a grants support Helpdesk, serving hundreds of account managers and clients. We have seen millions of dollars successfully awarded because of this service.